



KOCH Solutions GmbH | Germany Industrial

KOCH Solutions GmbH is based in Germany and is ultimately owned by the Jiangsu Rainbow Heavy Industries Group located in Nantong, China. This structure means Koch Solutions has a unique global setup: a European Materials Handling Equipment supplier with its own fabrication workshops, assembly and load-out facilities where machines are assembled for KOCH Solutions GmbH to then sell on. As a globally active company, it develops and implements tailor-made solutions for all areas of industrial bulk material handling. KOCH Solutions GmbH oversees the entire process from project management to turnkey handover. Decades of experience are paired with innovative and sustainable solutions to meet the highest standards.



We are very satisfied with the introduction of Canon printers and uniFLOW Online. The transition from an on-premise server installation, supplied by another manufacturer, to a cloud-based uniFLOW Online solution has reduced many problems and lessened the administrative burden. A few minor, initial difficulties were resolved very quickly and the rollout could be carried out by the local IT department itself without any major complications. All in all, the changeover to the Canon solution was an uncomplicated and smooth implementation.

Brian Dorr, IT and Business Process Manager



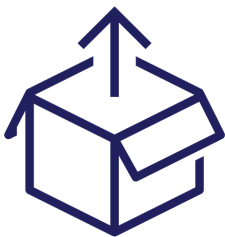


Customer challenges and requirements

■ Koch Solutions GmbH was looking for a supplier who could deliver and support both devices for the office environment as well as for large format areas.

The company already used a secure printing solution with device authentication via employee coins which provide a similar functionality as proximity cards. The existing solution was a server based solution purchased from their previous hardware supplier. Driven by the advantages which secure printing provides, Koch Solutions GmbH wished to continue using secure printing.

The secure printing solution itself had to be simple and scalable. Furthermore, a new solution needed to support the same authentication method as was used previously i.e. via employee coins.



The solution

■ The solution provided to Koch Solutions GmbH comprised Canon imageRUNNER ADVANCE devices, and a large format printer together with the cloud based uniFLOW Online. The imageRUNNER ADVANCE devices were integrated into the uniFLOW Online environment to provide secure printing for their employees. The MiCard Plus card readers are used for convenient authentication at the device, via employees' existing coins.

Furthermore, scanning via uniFLOW Online was configured with Scan to OneDrive® as one scan destination.

Connected devices

- 6x imageRUNNER ADVANCE C3530i
- 1x imageRUNNER ADVANCE C256i
- 1x imagePrograf TX3000

Software solution

- uniFLOW Online
- 79x Basic Printing User Subscription
- 79x Basic Scanning User



Benefits

■ The customer's IT department conducted the implementation and setup of uniFLOW Online; it was regarded as very easy and straight forward. A few minor difficulties were quickly resolved. uniFLOW Online has greatly reduced the administrative effort when compared against their previous local on-premise solution.

uniFLOW Online provides Koch Solutions GmbH with a scalable solution with subscriptions that can be assigned to users as and when needed. Employees profit from intuitive workflows and they can continue to use their existing coins for authentication.