



## DELBAG | France Manufacturing

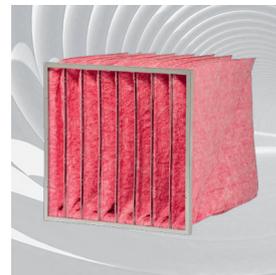
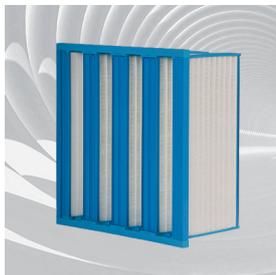
Founded in 1909, DELBAG® is one of the original air filtration specialist companies in Germany and, today, is amongst the most recognizable brands in the industry. In October 2018, DELBAG® joined forces with the Hengst Group, a leading global supplier of advanced filtration solutions, offering products, systems and concepts for all aspects of filtration and fluid management. Customers are mostly international automotive suppliers though the products are used in many other industrial and domestic sectors as well.

The Hengst Group's range of products and services ensure people, machines and systems are safeguarded whilst preserving resources and improving living conditions.



*The new uniFLOW Online dashboard is very dynamic and intuitive, simplifying management and tracking for the administrator.*

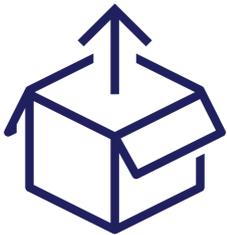
Jonathan Desmettre, IT Operations Manager  
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## Customer challenges and requirements

■ Before joining the Hengst Group, DELBAG® was part of the FläktGroup which had implemented a print policy, using secure print release with badge authentication, controlled by a uniFLOW server. When DELBAG® became autonomous, the company wanted to maintain the same level of security and user efficiency. However, they wanted to transition to a serverless solution to manage twelve users, including a mobile commercial workforce, across two remote locations, without any increase in the print management budget.



## The solution

■ Canon France proposed to equip each of the DELBAG® sites with an imageRUNNER ADVANCE in combination with uniFLOW Online, a cloud-based secure print solution. uniFLOW Online provides central device management, various reports accessible via the web portal and secure printing (My Print Anywhere) via the uniFLOW SmartClient, which is installed on users' computers, as well as mobile printing.

### Connected devices

- 1x imageRUNNER ADVANCE C3520i
- 1x imageRUNNER ADVANCE 256

### Software solution

- uniFLOW Online
- Basic Printing User Subscription (including My Print Anywhere and Mobile Printing)



## Benefits

■ After a very brief interruption in printing services, users were able to continue working without changing their working practices i.e. authenticating at a device using their badge which avoids unclaimed, wasted printouts and security breaches. Mobile salespeople, who spend more time on the road than in branches, can now print directly from their smartphones which saves time. In addition, on site print servers are eliminated. uniFLOW Online's new, simple, intuitive and customizable web interface means daily monitoring of print volumes is far easier and quicker for the administrator.